Who Says That Interclubs Are Impossible To Complete?



Kiwanis Clubs in the Adirondack Division are determined to make the rounds and enjoy the fellowship and input of the clubs in the division. Above: LG Kathleen Hazelton is "going for the bite."

Recently the Plattsburgh Breakfast Club and home club to Lt. Governor Kathleen Hazel visited the Saranac Lake Club and were happy to glean many wonderful tips and ideas from them. Not only did they receive lots of ideas and share information, they were given a lesson in bass fishing by a young man from Louisiana, a nephew to Saranac Lake Kiwanis Club members.

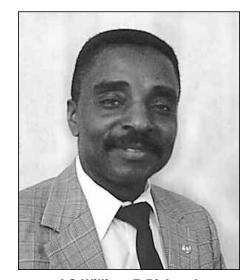
Lt. Governor Kathleen got to almost taste a delicious and very smelly worm as shown in the photo "going for the bite."

"Interclubs are such a vital and useful way for Kiwanis members to meet new friends and associates across their area. It makes so much sense to utilize this great concept. "Kiwanis clubs should always remember that they are part of a much larger picture and this part is a stepping stone to bigger and better things," says LG Kathleen Hazel.

Three Steps to Building A New Kiwanis Club

As presented by LG Bill Risbrook at the New York Mid-Winter Conference

- 1. Start Early 2. Personal Handouts
 - 3. Newsletter
- 1. Start Early From the moment that I knew that I would be coming into office as Lt. Governor, I started to recruit new members for the new club. I was careful not to do anything to hurt or disrespect the Lt. Governor who was already in office. In my case the Lt. Governor who was in office at that time, Lawrence D. Rogers was very helpful to me. He had already made contact with some of the business people in the area where I eventually started the new club. For months before taking office, I started telling friends and just about everyone that I met about the new club that I plan to start. I got their name and phone number to call them at a later date. By the time I was ready to start recruiting members for the new club, I already had a list of about eighty people to call.
- 2. Personal Hand Outs One of the standard ways that Kiwanis recommends for starting a new club, is to get a list of business people in that area and mail them out a letter telling them about the new club. I took a different approach in this area of recruiting. I actually went out walking the streets along with my divisional secretary Augusta Van Duzen, for about four days the week before starting to recruit members. This gave me the opportunity to meet people face to face and explain to them just what Kiwanis is all about and how they could get involved in community service. As I went to different businesses to speak to people, I showed them a letter that was written up and signed by a well known restaurant owner in that area. Many of the residents in the area knew Mr. Earl R. Lynn, who is the owner of Nakisaki Restaurant, and well respected in his community. Many people that I spoke to were very impressed with the fact that Mr. Lynn was not only endorsing the new club, but he would also be joining the club as well. A majority of the people that I spoke with already knew about Kiwanis from before. Many people in the area were from the Caribbean, and Kiwanis is very popular in countries such as Jamaica, Barbados, and Trinidad. Some of the people that I met actually wanted to sign up right then and there but I did not have any of the sign up kits with



LG William F. Risbrook Queens East

me at that time. If you are going out to meet people in person to recruit them for a new club, I strongly recommend that you carry some of the sign up kits with you. In fact, when I was speaking to sister Ann-Marie Kirmse of Bronx Westchester South, she told me that when they had charter night for the new club that she formed, a few people from Jamaica West Indies approached her about starting another new club. My point is, you should be ready to recruit new members for Kiwanis at anytime.

3. Newsletter - One of the best ways to help yourself when starting a new club is with an effective newsletter. When I had a chance to speak to Lt. Governor Jo Greene of the Long Island North Division, she told me that she had an article in one of the local newspapers advertising the club. She told me that this made it a lot easier to recruit for her new club. A week before going out to recruit, I had a nice article our local city councilman andmyself in one of our local newspaper. This impressed many people that I met and made it easy to sign up members for the new club. I would like to thank Michael Malark for going out with me the first two days of recruiting for our club. I learned so much from watching the way Mike Malark was able to meet and recruit someone for Kiwanis. Also, I would like to thank Anna Thompson from the St. Albans Kiwanis Club, for going out and helping me to recruit for our new club. I feel that there is no greater experience than to know that you have a group of people working together for the good of their community.

Floral Park Club Recognizes Children

The Kiwanis Club of **FLORAL PARK**, home club of DPG John Gridley, recognized the members of the Key and Builders Clubs of Sewanhaka School District, as well as Sewanhaka Key Club Advisor Valentina Forgione and Sewanhaka Builders Club Advisor Diane Ventura during Sewanhaka's annual installation dinner on May 10th at Koenig's. Maria Jones, nee Gridley, Club Liaison to Sewanhaka did a wonderful job in orchestrating the events of the evening.



Sewanhaka Key Club Advisor Valentina Forgione, left, presents flowers and a certificate of appreciation to Floral Park Kiwanian Maria Jones, in recognition of her invaluable help in revitalizing the Sewanhaka Key Club.

Gold Medal Special Olympian Honored



The Floral Park Kiwanis Club recently honored gold medal winning Special Olympian swimmer Nancy Burpee, conferring honorary membership on this Floral Park resident whom the club sponsored, with others, at a recent Special Olympics swimming event held in Minnesota. DPG John Gridley, right, club president John Stimpfel, left, and club member and former Mayor of Floral Park Tom Hayden, 2nd right, join Special Olympian Nancy Burpee during her club presentation.

Elmont Club Presents \$2500 Scholarship



Pictured L to R: Kiwanis Club Member and Former President Joe Greenblatt, Graduating Senior Randall Clarke, Elmont Kiwanis Club President Robert J. Nori, Esg.

Kiwanis Club of **ELMONT,** Long Island South Central — On Thursday, June 3rd, President Robert J. Nori and PP Joe Greenblatt presented the Rev. Duncan Kennedy Scholarship Memorial Award, in the amount of \$2,500 to Randall Clarke, graduating senior from Elmont Memorial High School for his future education.



Youth Services

Bob Cummo

Success means providing service not to the youth of our communities, but our state, our nation, and our world. As we prepare for the coming administrative year has your club conducted a community analysis as recommended? Has your club visited or spoken to our local government officials, school district, the clergy, community leaders, youth organizations leaders, or most important, your local youth? How can we properly serve our youth if we do not know their needs, or what others may have already made plans for? It is every Kiwanian's right to know what their club officers are planning for the coming year. Without a community analysis having been done it is impossible to properly serve our community.

Our International President 2004-05 Case Van Kleef has included among his goals the following: • Increase our commitment to young children.• Fulfill our involvement in "Young Children Priority One". • Enhance youth leadership.

Remember, everything we do for children falls under youth service with only one exception, "Sponsored Youth."

In closing, I would like to offer you a way to increase your scholarship donation by one thousand dollars to needy students in your community.

The Corporation for National and Community Service offers a matching funds (\$500) scholarship to two deserving students per every high school in these United States every year. This recognition program is called the Presidential Freedom Scholarship Program. Every spring a mailing is sent to every high school regarding this program. May I suggest that your club contact your local high school(s) and advise them that your club is willing to give one or two of these scholarships next June. The school will pick the deserving students based on the criteria.

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sales experienced customers and sometimes whole accounts that have been lost because the sale person failed to periodically reinforce why the customer should continue to do business with them. The same principle applies to Kiwanis Membership continuations.

The reasons we all belong to Kiwanis need to be systematically detailed to club membership so they can rededicate to causes greater than themselves (perhaps as a part of a membership solicitation drive), fortify why we are Kiwanians to begin with. These programs also serve another purpose – the best membership solicitors are those who are personally sold on the product or serve that they are selling. A Kiwanian sold on Kiwanis with the solid reasons for belonging make the best membership solicitors. All Kiwanians should seriously consider incorporation Kiwanis Education into the program mix of their club.